

DEPAUL INDUSTRIES

Using the Staffing Model
to Leverage Business

DePaul Industries

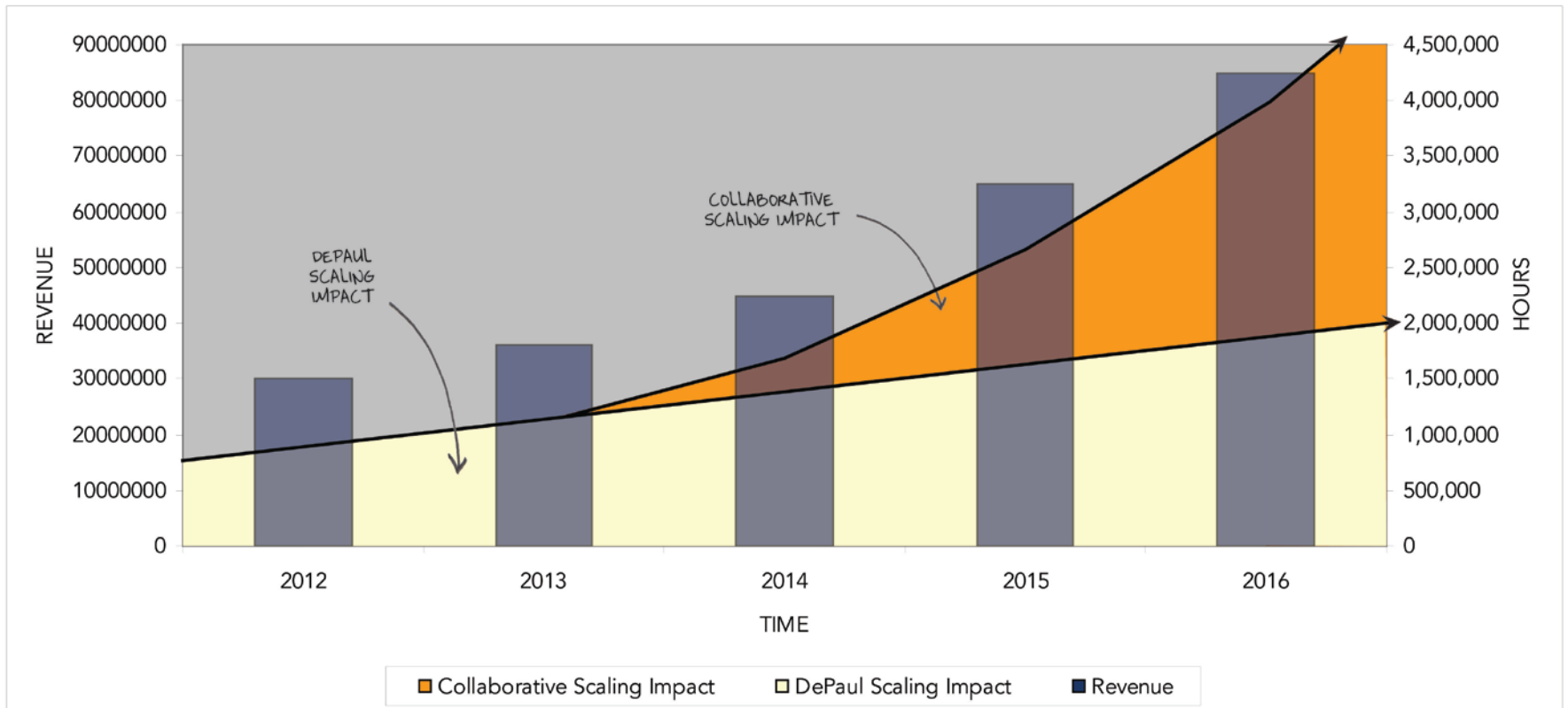
FY 2010 – FY 2014

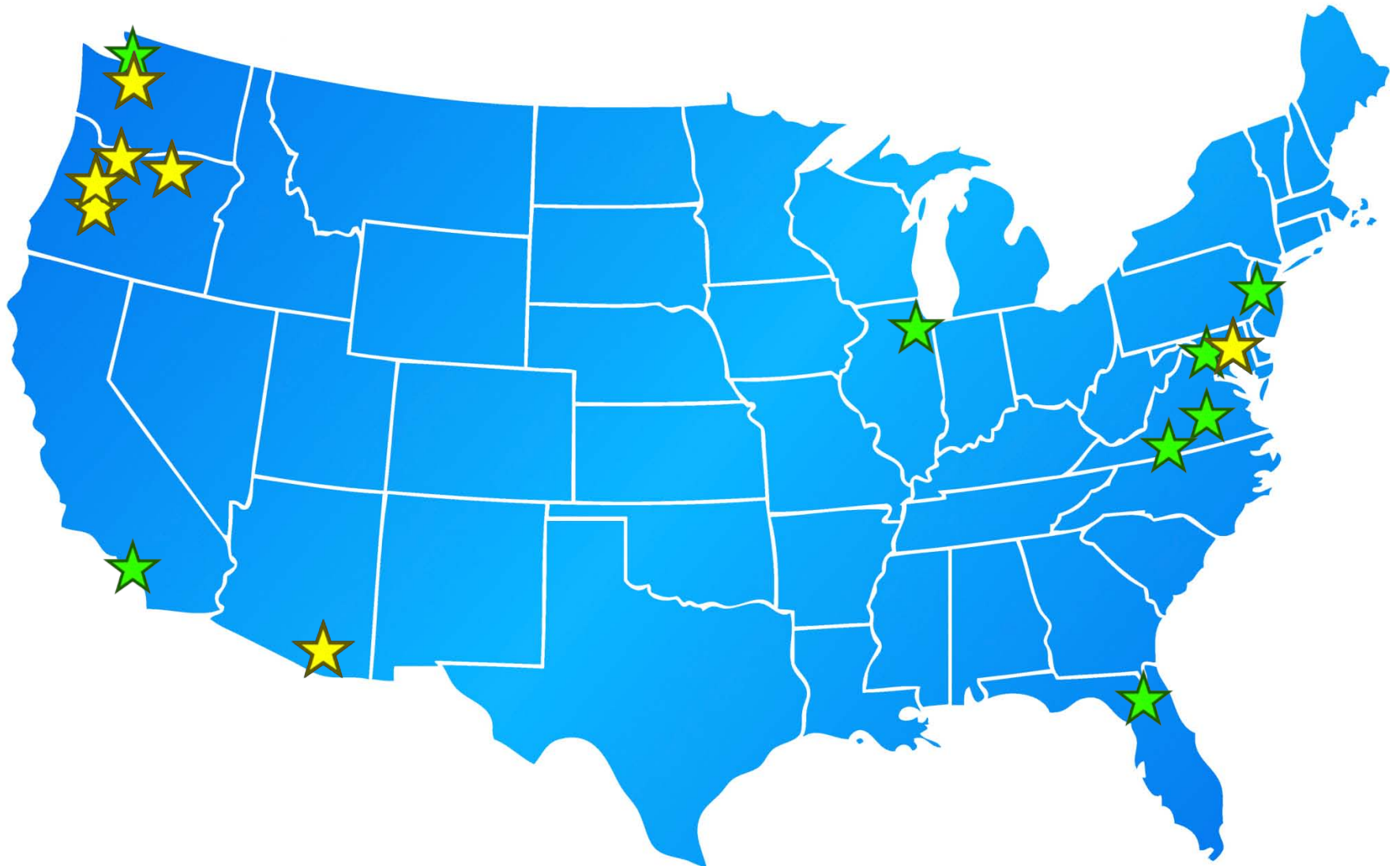
Revenue Growth & Staffing as a Percentage of Revenue

	FY 10	FY 11	FY 12	FY 13	FY 14 (proj)
TOTAL COMPANY REVENUE (IN 000s)	21,730	24,872	29,555	34,194	45,121
STAFFING REVENUE (IN 000s)	10,067	12,840	16,925	18,949	23,910
STAFFING AS A % OF TOTAL REVENUE	46	52	57	55	53
STAFFING BREAKDOWN:					
% PRIVATE	60	54	61	64	65
% PUBLIC (GOV'T)	40	46	39	36	35

DePaul Industries FY 2012 – FY 2016

Revenue Growth & Hours Worked by People with Disabilities





CURRENT LOCATIONS



POTENTIAL FUTURE LOCATIONS



Last year,

300+

**of our
employees went
on to work for
our customers.**



PEPSICO



**WHOLE
FOODS
MARKET**

**ConAgra
Foods**



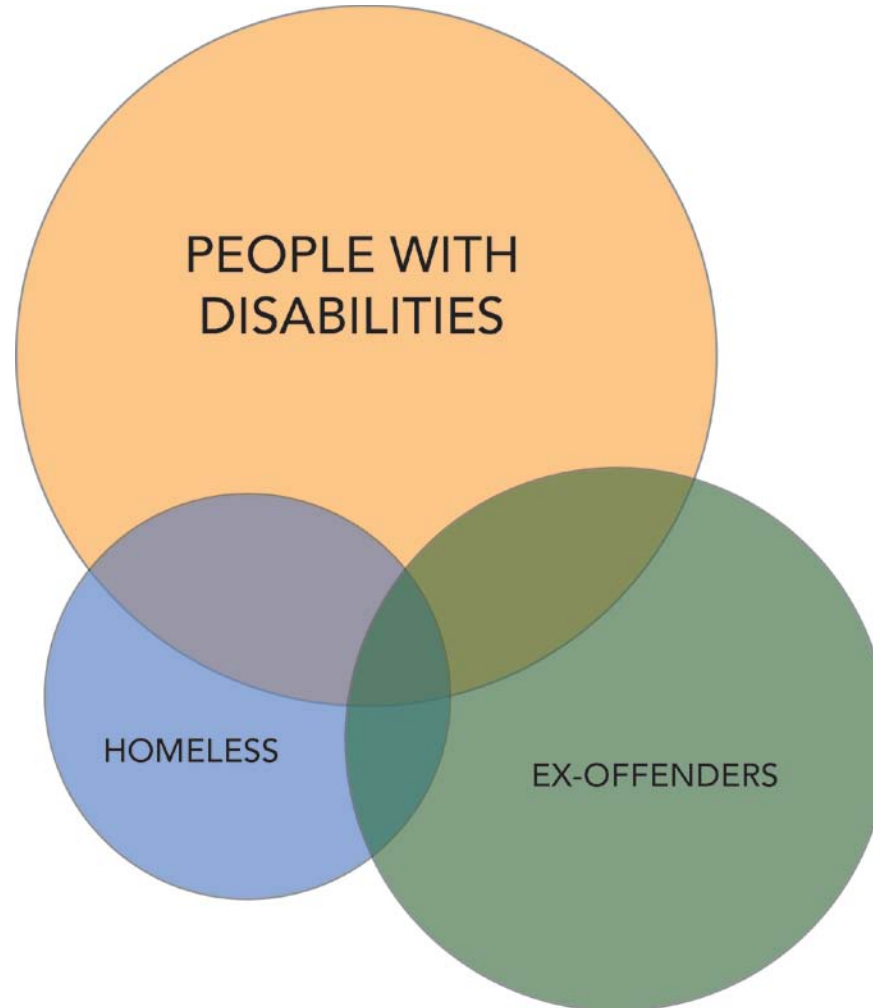
SHARP

PORT OF PORTLAND

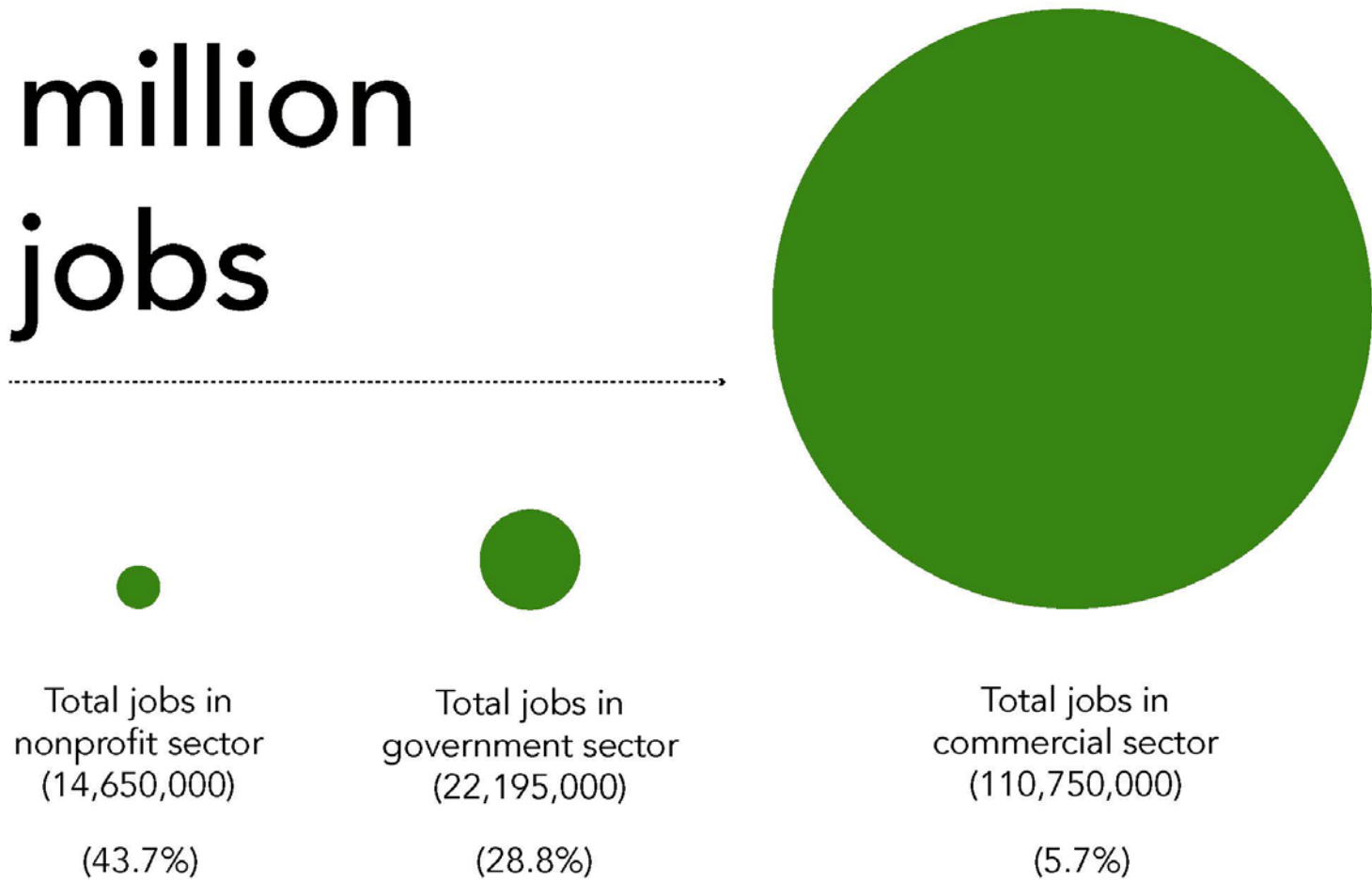


VISION:
To close the gap between unemployment of people with disabilities and people without disabilities.

POPULATIONS WITH BARRIERS TO EMPLOYMENT



6.4 million jobs



From Bureau of Labor Statistics' Persons with a Disability: Labor Force Characteristics 2011 Report & the National Center for Charitable Statistics (NCCS)



VAST SUPPLY OF
PEOPLE WITH
DISABILITIES:
UNDEREMPLOYED



21st CENTURY
OUTSOURCING
COMPANY



DEPAUL INDUSTRIES™

GROWING
DEMAND FOR
CONTINGENT
LABOR MARKET



PROJECTED LABOR
SHORTAGE AND
RESULTING
INCREASE IN
JOB VACANCIES



GROWING
CONCERN FOR
CORPORATE
SOCIAL
RESPONSIBILITY





DEPAUL INDUSTRIES™

Dave Shaffer

President &
Chief Executive Officer

503.331.3816

dshaffer@depaulindustries.com

www.depaulindustries.com